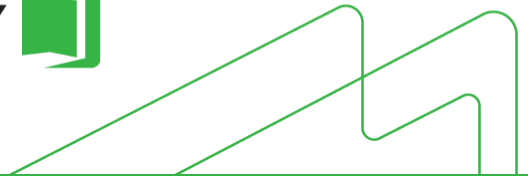




GATEWAY



MMI Career Connect Newsletter

Welcome to the second edition of the new MMI Career Connect Newsletter by the Gateway Foundation! Gateway is committed to the advancement of diverse professionals in the financial services industry and providing an avenue for making meaningful connections in the industry as you advance your career. This newsletter is your resource for professional growth and success in the industry. Keep reading to learn more.

FEATURED OPPORTUNITY

Complimentary passes are available for MMI's Leadership Pathway Seminar

The Gateway Foundation is providing a select number of complimentary passes to qualified, diverse registrants of the Seminar. Designed by and for emerging leaders, the Leadership Pathway Seminar is tailored to address the specific leadership and professional development needs of those poised to shape the future of investment management.

June 12-14, 2024

Location: Denver, CO

Passes will be awarded based on eligibility and a qualifying question. Please note that the pass does not cover any costs for associated travel or lodging expenses.

To be eligible, you must:

- Self-identify as African American/black, Hispanic, Latino/a/x/e or including but not limited to African, Caribbean, Mexican, Cuban, Dominican, etc.
- Be a U.S. citizen or legal resident
- Tell us why you are interested in this opportunity and how it will impact your career growth (250 words max)
- 5-10 years industry experience recommended but not required

To apply for a complimentary pass, please contact Sarit Abramowicz at gateway@mminst.org or 646.868.8503.

FIND YOUR NEXT ROLE

Check Out These Industry Job Postings at MMI Member Firms



Allspring Global Investments

[Channel Marketing](#)

[Communications](#)

[Writer](#)

Charles Schwab

[Business Development Officer \(NY\)](#)


[Business Development Officer \(NC\)](#)

Money Management Institute

[Marketing Manager](#)

**Please let us know if you apply to one of these positions!*

TIP OF THE MONTH

 [Nine Pieces of Career Advice from Successful Women in Finance](#): Morgan Stanley women share how they are navigating through and thriving in the competitive world of financial services.

TEST YOUR INDUSTRY JARGON

(Answer at the bottom of this email)

How well versed are you in financial services lingo? Test your vocabulary and find the answers at the bottom of this newsletter.

Today's term: Shrinkflation

COMING SOON

We're developing the MMI Career Connect Webpage, a comprehensive resource for finding opportunities to grow in the industry. Keeping checking the [MMI website](#) for the latest!

GET IN TOUCH

Give us your feedback and let us know what resources you're looking for in support of career growth at gateway@mminst.org.

And be sure to [follow us on LinkedIn](#) for the latest updates from the Gateway Foundation.

ANSWER TO TEST YOUR INDUSTRY JARGON

Shrinkflation is the practice of reducing the size of a product while maintaining its sticker price. Raising the price per given amount is a strategy employed by companies, mainly in the food and beverage industries, to stealthily boost profit margins or maintain them in the face of rising input costs. (Source: Investopedia)

Questions? Contact [Sarit Abramowicz](#), Program Director.

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